

**2021 BUDGET SUMMARY  
ELEMENT 1  
RESEARCH & ANALYTICS**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	2,604,525	75.7%
State and Local Match	-	0.0%
ARC Required Match	569,911	16.6%
ARC Supplemental Funding	55,050	1.6%
Private Sector Funding	209,400	6.1%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$3,438,886</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
01A	Estimates and Forecasts	1,806,600 52.8%
01B	Geospatial Technology and Analysis	1,308,547 38.2%
01C	Data Resource and Information Partnerships	308,739 9.0%
<b>Total Expenses</b>	<b>3,423,886</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
	Salary and Benefits	1,853,990 54.1%
	Contracts	184,400 5.4%
	Equipment	10,000 0.3%
	Misc. Operating	82,650 2.4%
	Travel	12,500 0.4%
	Rent & Related	113,368 3.3%
	Computer Services	410,543 12.0%
	Indirects	756,435 22.1%
	Subgrants and Participants	- 0.0%
<b>Total Expenses</b>	<b>3,423,886</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 2  
COMMUNITY DEVELOPMENT**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	403,131	5.5%
State and Locally Administered Federal & Other Grants	4,190,953	56.8%
State and Local Match	510,000	6.9%
ARC Required Match	544,415	7.4%
ARC Supplemental Funding	382,402	5.2%
Private Sector Funding	783,272	10.6%
Enterprise Fund Income	569,640	7.7%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$7,383,813</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
02A      Regional Comprehensive Planning	589,186	8.0%
02B      Regional Plan Implementation	2,581,335	35.0%
02C      LCI Program	2,800,000	37.9%
02D      Economic Development	488,750	6.6%
02E      Regional Leadership Development	854,668	11.6%
02F      Arts and Culture	69,874	0.9%
<b>Total Expenses</b>	<b>\$7,383,813</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	2,005,863	27.2%
Contracts	557,600	7.6%
Equipment	-	0.0%
Misc. Operating	686,386	9.3%
Travel	63,680	0.9%
Rent & Related	121,512	1.6%
Computer Services	200,365	2.7%
Indirects	818,407	11.1%
Subgrants and Participants	2,930,000	39.7%
<b>Total Expenses</b>	<b>\$7,383,813</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 3  
NATURAL RESOURCES**

		<b>Percent of Total</b>
<b>Revenues</b>		
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,568,303	79.9%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	1,080,108	18.9%
Private Sector Funding	40,800	0.7%
Enterprise Fund Income	30,000	0.5%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$5,719,211</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
03A Water Resources	3,146,405	55.0%
03B Environmental Management	379,406	6.6%
03C Chattahoochee Corridor	167,497	2.9%
03D Metropolitan North Georgia Water Planning District	2,025,903	35.4%
<b>Total Expenses</b>	<b>\$5,719,211</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	1,454,366	25.4%
Contracts	3,170,577	55.4%
Equipment	-	0.0%
Misc. Operating	289,157	5.1%
Travel	21,350	0.4%
Rent & Related	79,471	1.4%
Computer Services	110,900	1.9%
Indirects	593,390	10.4%
Subgrants and Participants	-	0.0%
<b>Total Expenses</b>	<b>\$5,719,211</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 4  
WORKFORCE SOLUTIONS**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	10,445,203	100.0%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$10,445,203</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
04A Adult and Dislocated Worker Services	3,795,380	36.3%
04C Business Services	2,589,375	24.8%
04E Local and Regional Workforce Planning	3,465,797	33.2%
04I #N/A	26,665	0.3%
04Z Special Projects	567,986	5.4%
<b>Total Expenses</b>	<b>10,445,203</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	2,139,493	20.5%
Contracts	495,000	4.7%
Equipment	34,500	0.3%
Misc. Operating	120,561	1.2%
Travel	20,500	0.2%
Rent & Related	572,801	5.5%
Computer Services	248,532	2.4%
Indirects	763,816	7.3%
Subgrants and Participants	6,050,000	57.9%
<b>Total Expenses</b>	<b>\$10,445,203</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 5  
MOBILITY SERVICES**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	11,263,185	93.1%
State and Local Match	630,000	5.2%
ARC Required Match	50,000	0.4%
ARC Supplemental Funding	-	0.0%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	150,000	1.2%
<b>Total Revenues</b>	<b>\$12,093,185</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
05A Transportation Demand Management (TDM)	12,093,185	100.0%
<b>Total Expenses</b>	<b>\$12,093,185</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	1,623,723	13.4%
Contracts	6,042,000	50.0%
Equipment	-	0.0%
Misc. Operating	138,946	1.1%
Travel	24,000	0.2%
Rent & Related	131,299	1.1%
Computer Services	268,491	2.2%
Indirects	662,482	5.5%
Subgrants and Participants	3,202,244	26.5%
<b>Total Expenses</b>	<b>\$12,093,185</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY**  
**ELEMENT 6**  
**TRANSPORTATION ACCESS & MOBILITY**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	2,742,184	15.4%
State and Locally Administered Federal & Other Grants	11,771,875	66.1%
State and Local Match	1,816,623	10.2%
ARC Required Match	1,383,084	7.8%
ARC Supplemental Funding	25,000	0.1%
Private Sector Funding	-	0.0%
Enterprise Fund Income	60,000	0.3%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$17,798,766</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
06A Regional Planning	1,734,648	9.7%
06B Program Implementation & Partner Services	1,341,281	7.5%
06C Travel Demand Model Development & Support	1,096,838	6.2%
06D Performance Analysis & Monitoring	577,232	3.2%
06E Special Studies	11,378,888	63.9%
06F Administration & Support	1,669,879	9.4%
<b>Total Expenses</b>	<b>\$17,798,766</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	3,433,471	19.3%
Contracts	4,146,307	23.3%
Equipment	20,229	0.1%
Misc. Operating	255,060	1.4%
Travel	36,500	0.2%
Rent & Related	153,765	0.9%
Computer Services	475,857	2.7%
Indirects	1,400,874	7.9%
Subgrants and Participants	7,876,703	44.3%
<b>Total Expenses</b>	<b>\$17,798,766</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 8  
AGING AND INDEPENDENCE SERVICES**

<b>Revenues</b>		<b>Percent of Total</b>	
	Direct Federal Grants	100,000	0.3%
	State and Locally Administered Federal & Other Grants	35,549,561	92.4%
	State and Local Match	1,766,200	4.6%
	ARC Required Match	844,681	2.2%
	ARC Supplemental Funding	100,000	0.3%
	Private Sector Funding	122,000	0.3%
	Enterprise Fund Income	-	0.0%
	Other Revenue	-	0.0%
<b>Total Revenues</b>		<b>\$38,482,442</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>			
08A	Mandated Services under Area Plan on Aging	29,838,308	77.5%
08B	Access & Information Services	3,012,200	7.8%
08C	Medicaid Waiver Programs	3,346,414	8.7%
08D	Health & Wellness Programs	198,020	0.5%
08E	Community Development	2,087,500	5.4%
<b>Total Expenses</b>		<b>\$38,482,442</b>	<b>100.0%</b>
	Salary and Benefits	7,641,369	19.9%
	Contracts	2,827,568	7.3%
	Equipment	5,238	0.0%
	Misc. Operating	1,335,790	3.5%
	Travel	49,144	0.1%
	Rent & Related	630,048	1.6%
	Computer Services	446,266	1.2%
	Indirects	2,728,017	7.1%
	Subgrants and Participants	22,819,002	59.3%
<b>Total Expenses</b>		<b>\$38,482,442</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
ELEMENT 10  
HOMELAND SECURITY & RECOVERY**

<b>Revenues</b>		<b>Percent of Total</b>
Direct Federal Grants	-	0.0%
State and Locally Administered Federal & Other Grants	4,536,115	99.8%
State and Local Match	-	0.0%
ARC Required Match	-	0.0%
ARC Supplemental Funding	8,091	0.2%
Private Sector Funding	-	0.0%
Enterprise Fund Income	-	0.0%
Other Revenue	-	0.0%
<b>Total Revenues</b>	<b>\$4,544,206</b>	<b>100.0%</b>
<b>Expenses by Work Program Titles</b>		
10A UASI	4,544,206	100.0%
<b>Total Expenses</b>	<b>4,544,206</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	515,015	11.3%
Contracts	1,254,449	27.6%
Equipment	-	0.0%
Misc. Operating	29,772	0.7%
Travel	14,206	0.3%
Rent & Related	49,051	1.1%
Computer Services	39,515	0.9%
Indirects	183,874	4.0%
Subgrants and Participants	2,458,324	54.1%
<b>Total Expenses</b>	<b>\$4,544,206</b>	<b>100.0%</b>



**2021 BUDGET SUMMARY  
ELEMENTS 21-23, 31 & 41  
ADMINISTRATION, BUSINESS SERVICES, AND  
CENTER FOR STRATEGIC RELATIONS**

<b>Revenues</b>		<b>Percent of Total</b>
Agency Indirect Recovery	6,906,960	66.1%
Departmental Indirect Recovery	1,583,039	15.2%
Internal Service Fund Charges	1,955,014	18.7%
<b>Total Revenues</b>	<b>\$10,445,013</b>	<b>100.0%</b>
<b>Expenses by Element</b>		
21 Administration & Coordination	1,600,223	13.3%
22 Business Services	4,268,495	35.6%
23 Strategic Relations	2,529,949	21.1%
31 Center Cost Pools	1,644,648	13.7%
41 Information Systems Internal Service Fund	1,955,014	16.3%
<b>Total Expenses</b>	<b>\$11,998,329</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	6,763,232	56.4%
Contracts	1,709,395	14.2%
Equipment	524,581	4.4%
Misc. Operating	575,800	4.8%
Travel	106,450	0.9%
Rent & Related	344,562	2.9%
Computer Services	1,391,605	11.6%
Indirects	582,704	4.9%
Subgrants and Participants	-	0.0%
<b>Total Expenses</b>	<b>\$11,998,329</b>	<b>100.0%</b>

**2021  
BUDGET SUMMARY  
GENERAL FUND**

<b>Beginning Balance as of 1/1/2021</b>	<b>\$8,238,831</b>
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**Revenue and Available Funds**

<i>General Fund Revenue</i>	5,228,200
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Local Appropriations	5,183,200
Interest	45,000
Misc Income	0

<b><i>Revenue and Transfer Subtotal</i></b>	<b>5,228,200</b>
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*Transfer to Special Revenue Funds*

Required ARC Match	3,377,091
ARC Supplement	1,280,205

<i>Transfer to Enterprise Funds</i>	370,446
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*General Fund Expenses*

Non-Fed, Commission	405,979
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<b><i>Expense and Transfer Subtotal</i></b>	<b>5,433,721</b>
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<b>Projected Ending Balance -12/31/2020</b>	<b>\$8,033,311</b>
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<b>Increase (Decrease) in Fund Balance</b>	<b>(\$205,521)</b>
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**2021**  
**BUDGET SUMMARY**  
**ENTERPRISE FUNDS**

		<b>Percent of Total</b>
<b>Operating Revenues including Internal Transfers</b>		
Enterprise Income	941,640	71.8%
Private Sector Funding	-	0.0%
ARC Supplemental Funding	370,446	28.2%
<b>Total Revenues</b>	<b>\$1,312,086</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	224,877	17.1%
Contracts	320,000	24.4%
Equipment	-	0.0%
Misc. Operating	646,085	49.2%
Travel	14,400	1.1%
Rent & Related	9,971	0.8%
Computer Services	5,000	0.4%
Other Computer Expenses	-	0.0%
Indirects	91,753	7.0%
Subgrants and Participants	-	0.0%
<b>Total Expenses</b>	<b>\$1,312,086</b>	<b>100.0%</b>
<b>Expenses by Enterprise Activity</b>		
State of the Region	160,000	14.6%
Chattahoochee Corridor Reviews	167,497	15.3%
Database Project - Connect	28,500	2.6%
RLI Operations	235,640	21.6%
LINK Operations	314,000	28.7%
Arts & Culture Classes	20,000	1.8%
<b>Total Expenses</b>	<b>1,092,786</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
SPECIAL REVENUE FUNDS**

<b>Operating Revenues including Internal Transfers</b>		<b>Percent of Total</b>
US Dept of Transportation	2,742,184	2.8%
Other (Federal)	503,131	0.5%
GA Dept of Comm Affairs	162,240	0.2%
GA Dept of Human Services	31,887,765	32.3%
GA Dept of Transportation	29,574,108	30.0%
Contracts with Local Govts	2,595,200	2.6%
Other (State/Local)	20,710,407	21.0%
State and Local Match	4,722,823	4.8%
ARC Required Match	3,377,091	3.4%
ARC Supplemental Funding	1,280,205	1.3%
Private Sector Funding	1,033,472	1.0%
Other Revenue	150,000	0.2%
<b>Total Revenue including Transfers</b>	<b>98,738,626</b>	<b>100.0%</b>
<b>Expenses by Type</b>		
Salary and Benefits	20,442,413	20.7%
Contracts	18,492,901	18.7%
Equipment	69,967	0.1%
Misc. Operating	2,317,237	2.3%
Travel	227,480	0.2%
Rent & Related	1,841,344	1.9%
Computer Services	1,550,949	1.6%
Other Computer Expenses	644,520	0.7%
Indirects	7,815,542	7.9%
Subgrants and Participants	45,336,273	45.9%
<b>Total Expenses</b>	<b>\$98,738,626</b>	<b>100.0%</b>

**2021 BUDGET SUMMARY  
INTERNAL SERVICE FUND**

		<b>Percent of Total</b>
<b>Operating Revenues including Internal Transfers</b>		
Internal Service Fund Charges	\$1,955,014	100.0%
ARC Supplemental Funding	\$0	0.0%
<b>Total Revenues and Transfers</b>	<b>\$1,955,014</b>	<b>100.0%</b>
 <b>Expenses by Type</b>		
Salary and Benefits	810,551	41.5%
Contracts	211,945	10.8%
Equipment	51,081	2.6%
Misc. Operating	31,800	1.6%
Travel	5,300	0.3%
Rent & Related	56,308	2.9%
Other Computer Expenses	540,000	27.6%
Indirects	248,029	12.7%
 <b>Total Expenses</b>	 <b>\$1,955,014</b>	 <b>100.0%</b>

**2021 BUDGET SUMMARY  
AGENCY AND CENTERS INDIRECT**

<b>Operating Revenues including Internal Transfers</b>	<b>Agency</b>	<b>Centers</b>
Indirect Charges	6,906,960	1,583,039
Other Revenue		-
ARC Supplemental Funding	-	-
<b>Total Revenues and Transfers</b>	<b>\$6,906,960</b>	<b>\$1,583,039</b>
<b>Expenses by Type</b>		
Salary and Benefits	4,858,977	1,043,492
Contracts	1,045,450	20,000
Equipment	468,500	5,000
Misc. Operating	415,900	63,400
Travel	79,850	17,600
Rent & Related	192,460	95,794
Computer Services	328,513	70,552
Other Computer Expenses	443,040	9,500
Indirects	-	319,310
Subgrants and Participants	-	-
<b>Total Expenses</b>	<b>\$7,832,690</b>	<b>\$1,644,648</b>

**2021 TOTAL REVENUES**  
(Excluding Internal Service Transfers)

**Special Revenue and Enterprise Revenues**

US Dept of Transportation	FTA	2,742,184
Other (Federal)	Other Federal	503,131
GA Dept of Comm Affairs	DCA	162,240
GA Dept of Human Services	DHS	31,887,765
GA Dept of Transportation	DOT	29,574,108
Contracts with Local Govts	Local	2,595,200
GEMA	State	4,536,115
Technical College System of GA, Workforce Development	State	10,445,203
Water Board	Local	1,985,103
Other (State/Local)	State	3,743,986
State and Local Match	Match	4,722,823
Private Sector Funding	Private	1,033,472
Enterprise Income	Private	941,640
Other Revenue	Other	150,000

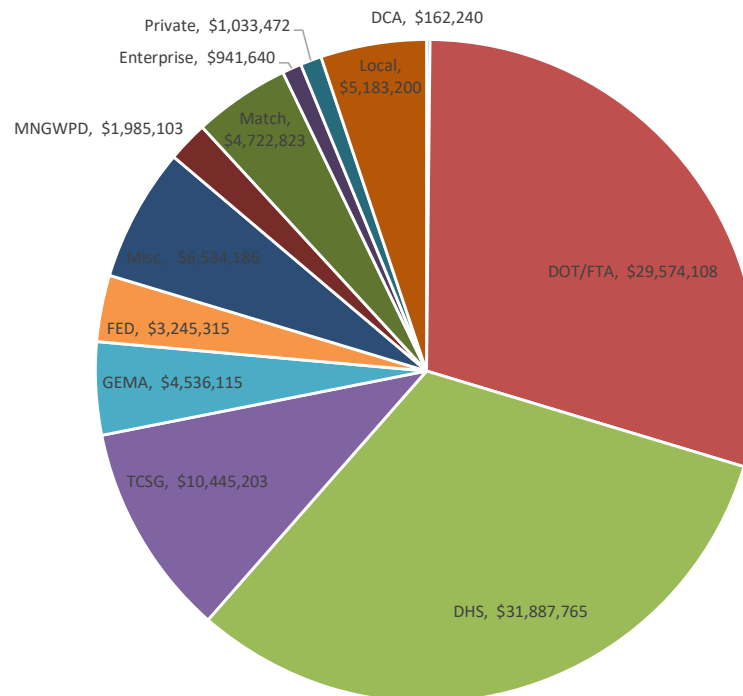
**Subtotal** **95,022,970**

**General Fund**

Local Appropriations	Local	5,183,200
Misc. Income	Misc.	-
Interest	Misc.	45,000
<b>Subtotal</b>		<b>5,228,200</b>

**TOTAL REVENUES**

**100,251,170**



**2021 TOTAL EXPENSES**  
(By Type Excluding Computer Services and Indirect)

	TOTAL AGENCY	Special Revenue Funds	Enterprise Funds	ARC Cash	Agency Indirect	Dept. Indirect
Salary and Benefits	27,430,522	20,442,413	224,877	50,212	4,858,977	1,043,492
Contracts	20,387,296	18,492,901	320,000	297,000	1,045,450	20,000
Equipment	594,548	69,967	-	-	468,500	5,000
Misc. Operating	3,514,122	2,317,237	646,085	39,700	415,900	63,400
Travel	348,330	227,480	14,400	3,700	79,850	17,600
Rent & Related	2,195,877	1,841,344	9,971	-	192,460	95,794
Other Computer Expenses	1,637,060	644,520	-	-	443,040	9,500
Subgrants and Participants	45,336,273	45,336,273	-	-	-	-
Other Expenses	-	-	-	-	-	-
Over/(Under) Indirect Recovery	(987,339)	-	-	-	(925,730)	(61,609)
<b>TOTAL EXPENSES</b>	<b>100,456,689</b>	<b>89,372,135</b>	<b>1,215,333</b>	<b>390,612</b>	<b>6,578,447</b>	<b>1,193,177</b>

